

The Valuable Partner for ready-to-eat salads

#### **AGENDA**



- Our History
- Our Company
- Our Farms
- Our Factory
- Residuo Zero and the Sustainability





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#### **OUR HISTORY**



# A strong passion, for more than 40 years













1977 1983 1995 2002 2010 2021

**First** 

Residuo Zero

certification

Converting production in greenhouse system

The Camozzi family's production experience was born more than 45 years ago

Starting packaging readyto-eat salad

**Belgravia** was born

Belgravia becomes a Producers Organizations (OP) with about 400ha



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## OUR COMPANY | THE MISSION





Offer the best quality of the products:
THE FRESHNESS



Being a RELIABLE and EFFICIENT PARTNER

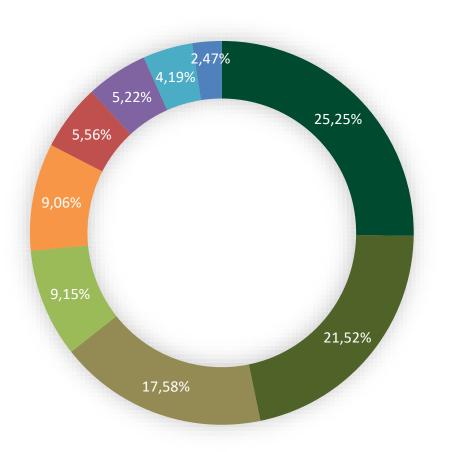


## OUR COMPANY | THE TURNOVER



## OUR COMPANY | THE OFFER





- Rocket (25,25%)
- Lamb Lettuce (21,52%)
- Mix Salads Baby Leaf (17,58%)
- Spinach (9,15%)
- Green Batavia (9,06%)
- Mix Salads Head Salad (5,56%)
- Baby Spinach (5,22%)
- Iceberg (4,19%)
- Others (2,47%)

































## OUR COMPANY | COLLEAGUES





150 colleagues



of which 80 in the factory



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## OUR FARMS | PRODUCTION AREAS

# 3 areas

- Lombardia
- Toscana
- Campania

# 250 ha

owned, of which 180ha covered

3000 mq

cooled warehouse



6.000 t/year of Baby Leaf

Check along whole the supply chain



## OUR FARMS | WAY OF WORKING



INTEGRATED PEST MGMT PRACTISIES



MINIMIZE USE OF PESTICED



PROBES FOR IRRIGATION CONTROL



**SAVE WATER** 



FOR GREENSHOUSES



MAXIMIZE SUNLIGHT'S BENEFITS



MACHINARY 4.0



CO<sub>2</sub> DECREASING AND WORKLOAD IMPROVEMENT



#### THE BATTIPAGLIA WAREHOUSE











## OUR FARMS | PROJECTS









Ongoing research and development to save waste and improve products' quality Enlargement of cultivation hectares (+18ha at Pagazzano +9ha at Campiglia M.) Ongoing innovation for machinery used in the fields



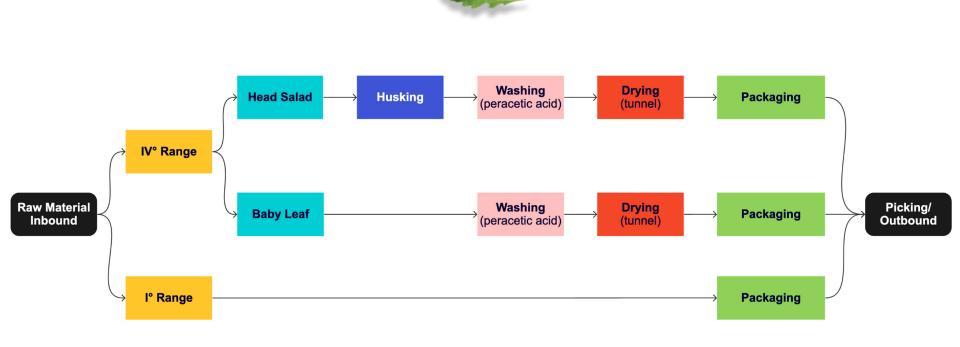
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#### OUR FACTORY | WAY OF WORKING



Residuo Zero: the inbound of raw materials for R0 is located in different space compared to the conventional. Regarding, the R0 production process, as of today for baby leaf, is divided by conventional temporally



## OUR FACTORY | NUMBERS



- **7.000 mq** cooled processing departments
- 4 washing lines with 3 tanks each one
- 3 tunnels for drying (Baby Leaf)
- Optical Machines on each washing line, for foreign body's detection
- 10 packaging lines
- **80 colleagues** in the factory
- 2 working shifts
- Certification:









## OUR FACTORY | PROJECTS









Enlargement of the factory (2023-2025) Installation of machinery 4.0 and robot at the packaging line (2022-2025)

Installation of photovoltaic panels in all the platforms (2022-2024)



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## WHAT RESIDUO ZERO IS

Our baby leaf (lamb lettuce, baby spinach, green and red batavia, mix salad – baby leaf) are without pesticide residue (< 0,01 mg/kg) at the harvesting and, thus, at the consumption.

Since 2021, we are the 1° European Company to be certified residuo zero for the baby leaf from DNV certifiers, using the most restrictive parameters.







## **FEATURES**

The study and use of sophisticated agronomic techniques allow:

- no use of pesticide, only in few cases they can be used as long as residues < 0,01 mg/kg</p>
- reduction of water and energy waste (-30%)
- varietal selection of seeds
- digital control in the field
- increase in laboratory analysis (+20%)
- separated and dedicated management of the product in the field and in the factory









## THE RANGE











## THE SUSTAINABILITY



## **NEW ECO PACK – TOP SEAL**







## THE SUSTAINABILITY



## **NEW ECO PACK – TOP SEAL**







#### THE SUSTAINABILITY



## **NEW ECO PACK – CARTON**

(Ho.re.ca Line – 500gr)













## **RESIDUO ZERO**

- Lamb Lettuce
- Green and Red Batavia
- Baby Spinach
- Misticanza (mix of lamb lettuce, green and red batavia, baby spinach)













#### PRODUCTS RANGE - References



## **ORGANIC** – TOP SEAL or BAG or FP

- Lamb Lettuce
- Green and Red Batavia
- Rocket
- Baby Spinach
- Misticanza (mix of previous references)



#### PRODUCTS RANGE - References



## **CONVETIONAL/PEST MGMT-** *TOP SEAL*

Baby Leaf Salads

## CONVETIONAL/PEST MGMT – BAG OR FP

- Baby Leaf Salads bag or FP washed or unwashed
- Whole Salads bag washed



#### RESIDUO ZERO and THE SUSTAINABILITY



## **PROJECTS**



Rocket certified Residuo Zero (2023-2024)



Spinach certified Residuo Zero (2023-2024)



Creation of Residuo Zero companies' organization



Improve the awareness of consumer on Residuo Zero



Drafting sustainability report





#### RESIDUO ZERO and THE SUSTAINABILITY



## **ENVIRONMENT**

## **CONSUMERS**



Strong water saving



High quality products
Whole traceability garanteed



Huge reduction of pesticides



No residues on the products
Better health benefits





# **THANKS**

Belgravia